



ERP BUYING GUIDE

HOW TO SAVE COSTS

2022

AFFORDING ERP

Top Tips

ENAPPS PRICING

Easy to understand
pricing model

FUNDING & SCHEMES

Cost saving ideas



AFFORDING ERP

How much will an ERP cost? A simple question, yet a tricky answer to pin down.

To compare ERP vendor pricing is a hard task, as true costs become blurred between packages, functions, add-on options and fees. One thing is certain, it is a big investment. However, there are some simple steps to help keep costs from escalating and to ensure the big investment equals a big reward too. Here are our top tips...

SAVE COSTS when implementing a new ERP system

BE PREPARED!

Assess your **implementation team**. If they are weak on capability, or avoiding committing time and effort, the training will be weak and the new system go-live will be inevitably delayed.

Consider a **consultant**, which may cost more initially, but can save stress and considerable spend by helping you confidently select the right vendor and negotiate a deal suited to you.

Cleanse and prepare your **data**. By using time pre-implementation to audit, organise and cleanse your data, you drastically reduce surprises, delays and added costs later down the line.

Ideally, if you are prepared and informed, you can negotiate a deal that works for both you and your chosen ERP provider, so everyone is happy.

CUSTOMISATIONS

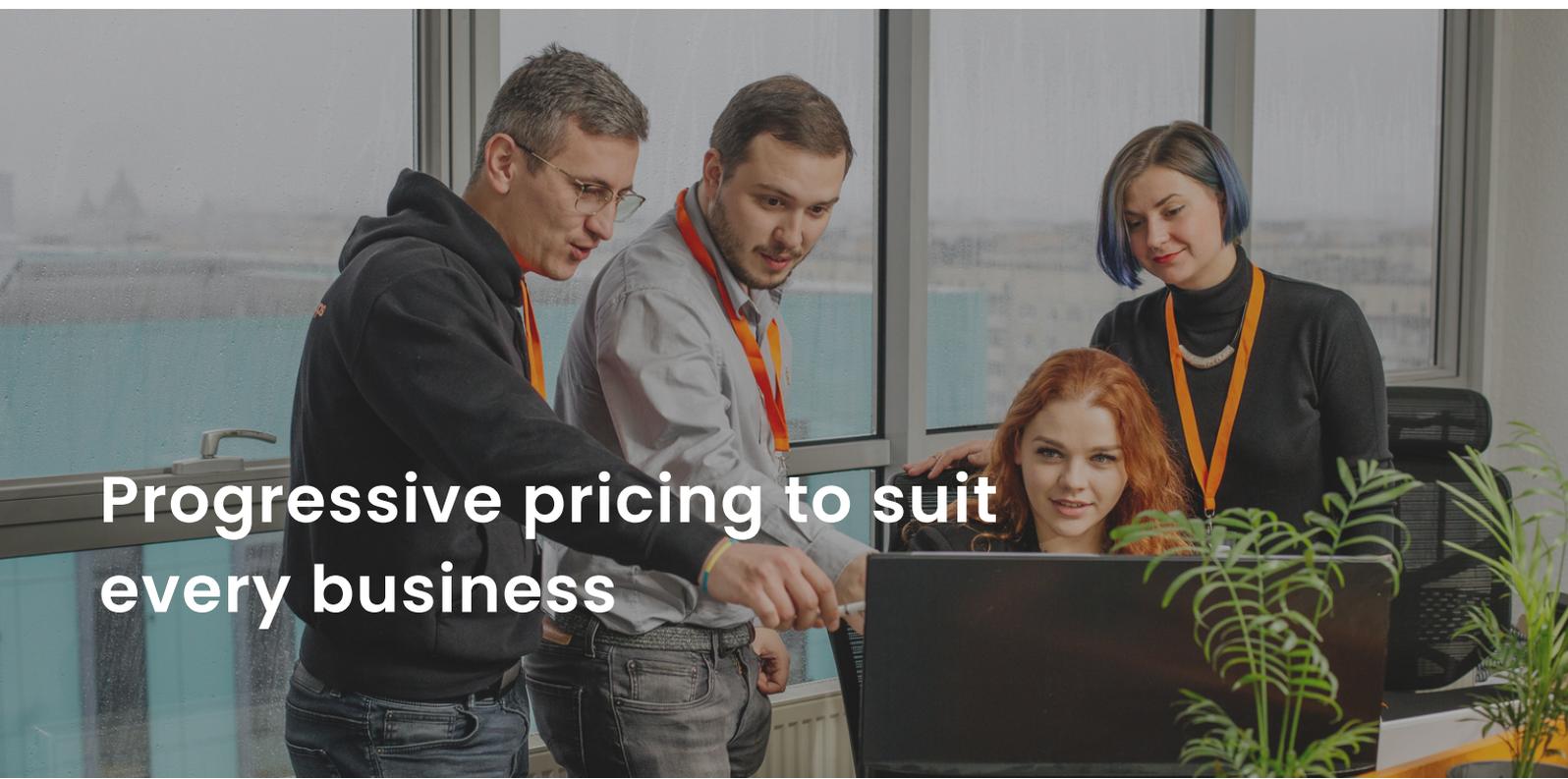
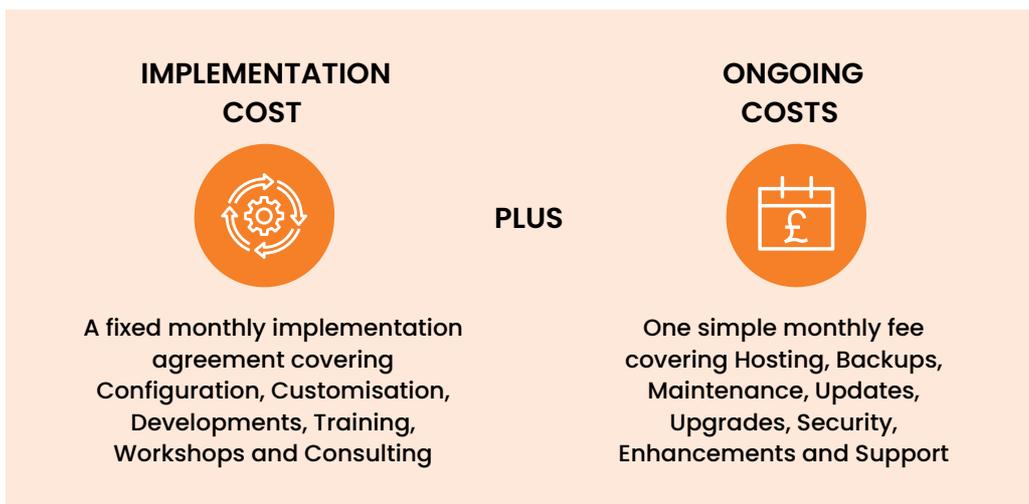
Every business is different and customisations are a key element, that if not controlled during the planning stage, can become very expensive, or can under-deliver during implementation. Enapps meticulously scope each business, department and process to prioritise a thorough understanding and deliver accurate pricing for customisation work.

ENAPPS' PRICING APPROACH

Enapps is an affordable SME solution going above and beyond what other ERP providers can deliver

An initial chat with our expert team should soon determine what level of investment is needed to achieve the system and support you require. Our **tiered pricing structure** is designed to give you the ERP system you want, without paying for the functions you do not need. Plus, it's adaptable, so you can change and add to your system as you grow.

Once your business is meticulously scoped by our team of experienced ERP professionals, the number of system users and software module requirements will be determined and a final suggested **commercial proposal** compiled as follows:



Progressive pricing to suit every business

FUNDING & SCHEMES

For SMEs, we know investing in a new ERP is a huge decision. Whether taking the plunge on a first end-to-end ERP system, or replacing existing software that is letting your business down, it's a weighty process....BUT, when done right, very rewarding.

"We've nearly doubled our revenue"

Joseph Giles
Luxury hardware business

[Explore our testimonials](#)

Understanding ROI and customer success stories is vital. Also knowing some funding or cost saving options can't hurt, so we advise always searching online for national schemes and advice. Here are some UK specific schemes currently available:

R&D Tax relief

In the UK, ERP expenditure can be claimed against R&D tax relief. It is important to find the right experts to guide your research and development claims to be honest and relevant, but huge savings are possible, not just for the initial implementation, but for ongoing costs too.

Find out more about the UK government scheme [here](#)..

R&D

New product
technology
change
puts the



Made Smarter

For UK based companies in manufacturing, this government funded group support digital transformation and can even supply grants and funding toward ERP systems specifically.

Find out more [here](#)..

Being informed is your best tool - to select the right partner, to know exactly what requirements your business has and to understand how to implement the ERP system you need to thrive. Our expert team are happy to answer questions, however big or small, just get in touch.